City of Greater Sudbury Ville du Grand Sudbury



June 26th, 2018

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www.greatersudbury.ca www.grandsudbury.ca Dear Ben,

On behalf of the City of Greater Sudbury Executive Leadership Team (ELT) and the Corporate Information Technology Strategic Plan (CITSP) project team, please accept my appreciation for your leadership in the development of our IT strategic plan.

It was clear from the time we received your proposal that you had literally, "written the book" on Strategic Information Technology for Municipal government. Your diagnosis process was thorough and greatly assistive in helping us understand our strengths and where we needed to improve. It made the strategy planning exercise much easier.

Your team has helped the City develop a focused plan tailored to our organizational challenges and you demonstrated flexibility when we faced obstacles and opportunities like the change to include GIS strategy work in our scope.

From a process perspective your interaction with the CITSP has laid the foundation for greater ownership of IT governance and priority setting amongst many of our key divisional leaders. This group will help us in championing the strategy moving forward and was one of many examples of how you didn't just help us write up a strategy, you nurtured the environment required to manage the change required for us to be successful.

Please pass along my gratitude to your associates who contributed valuable input to the project.

Sincerely,

Kevin Fowke

General Manager of Corporate Services

City of Greater Sudbury Ville du Grand Sudbury



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www.greatersudbury.ca www.grandsudbury.ca "Ben is a true IT Strategic planning partner. He not only applied his extensive, current knowledge and experience to deliver on an extensive three part strategic planning approach that progressed through discovery, strategy and plan development, but also did it as a partner with our organization so that the end result is ours. We definitely own this plan but we feel Ben does as well, in fact at the MISA conference in June, Ben suggested an approach for presenting the progress on our plan at next year's MISA."

Peter Taylor
Director of Information Technology

"Perry Groups engaging and insightful process built champions for the new technology strategy throughout the organization; a powerful first step for a successful strategy implementation."

Marc Rancourt,
Project Manager for the Corporate
Information Technology Strategic Plan
Development

"I appreciated Ben's insights, professionalism and engaging approach. He and his team delivered exactly what they said they would do. I learned a lot from this process and intend to apply some of those lessons learned to my own work."

Jason Ferrigan
Director of Planning Services

"The high expectations set in the RFP Proposal have been matched with the quality of the output. We are greatly satisfied with Ben and his team."

David Shelsted
Director of Infrastructure and Capital
Planning

"Perry Group have facilitated and delivered an end product that is truly reflective of our input and local substance. The resulting strategy is a document that the business units of the corporation can endorse. An overall great experience that was both timely and engaging."

Michael MacIsaac

Executive Deputy Chief

Community Safety Department